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TRIDENT/CS/2025 May 22, 2025

National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1, G Block Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 Scrip Code: TRIDENT

BSE Limited

Phiroze Jeejeebhoy Towers Dalal Street, Mumbai - 400 001 Scrip Code: 521064

Sub: Investor Presentation

Dear Sir/ Madam,

In compliance of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Investor Presentation that is being issued by the Company with respect to the Financial Results for the quarter and year ended March 31, 2025.

The same is also available on the website of the Company i.e. www.tridentindia.com

Thanking you Yours faithfully, For Trident Limited

(Sushil Sharma) **Company Secretary** ICSI Membership No. F6535

Encl: as above

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22/05/2025 TL/2025/060927



SAFE HARBOUR



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OUR VISION

Inspired by **challenge**, we will add **value** to life, and together **prosper** globally.

OUR VALUES

To provide customer satisfaction, through teamwork, based on honesty & integrity, for continuous growth & development.









- 02 INDUSTRY OVERVIEW
- O3 COMMITTED TO ESG
- QUARTERLY & ANNUAL FINANCIAL HIGHLIGHTS
- 5 YEAR FINANCIAL SUMMARY

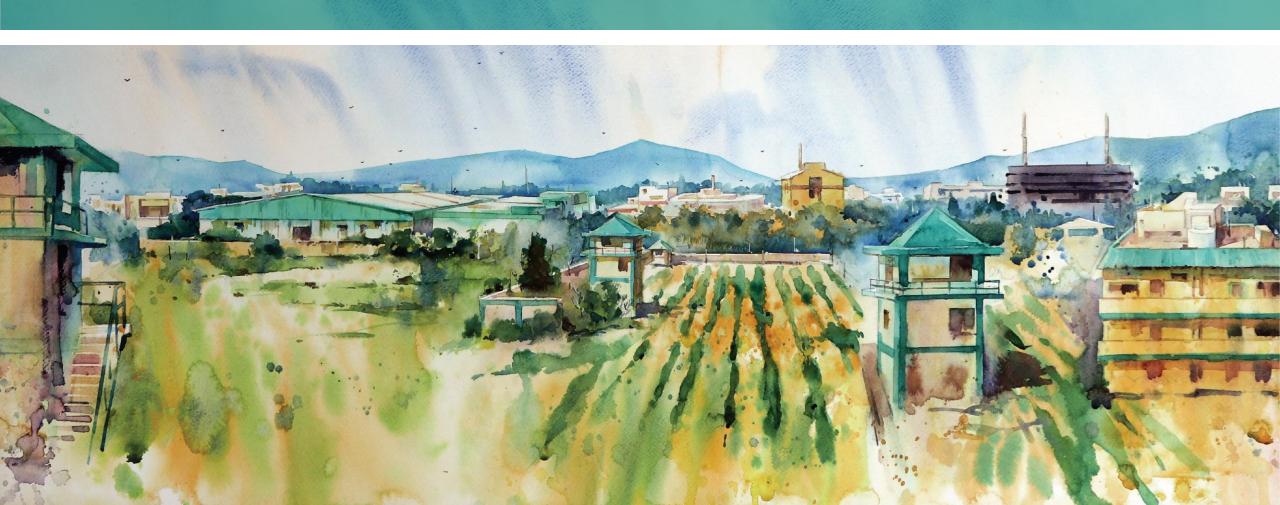


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COMPANY OVERVIEW

YARN | BED & BATH LINEN | PAPER | CHEMICALS | ENERGY



TRIDENT'S JOURNEY @ A GLANCE





Leading Integrated Home Textile

Manufacturers With 30+ Year Track Record

В

World's Largest Wheat Straw-based Paper Manufacturer in North India for Branded

Copier segment

C

World-Class Infrastructure & Technology

D

Globally Best-in-Class Business Partners

Е

Featured in TIME Magazine



TRIDENT'S TRANSFORMATION JOURNEY





- Inception: Started as a yarn manufacturer in 1990 with just 17k spindles
- Forayed into Terry Towel in 1998-99



Transition & **Diversification Phase**

- Entered Paper, Chemical & **Energy segment**
- Enhanced capacity expansion in Yarn and Terry



2010-

2020

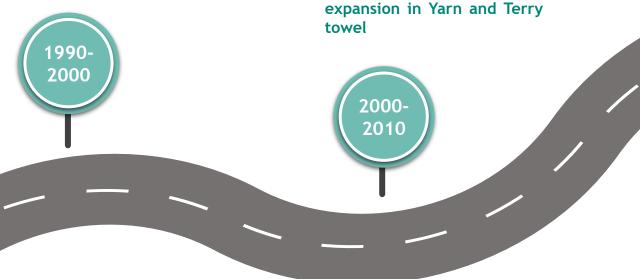
Going Forward

Digital Trident - Completing Industry 4.0 Journey

- E-Sourcing
- Real Time Performance Monitoring
- Ai-enabled Projects
- Digitalization of Products
- Virtual Showrooms
- Secured 4 Additional **Patents**

Making Trident a **National Brand**

- E-commerce Website
- Retail Outlets
- Social Media Presence
- Diversified Products



Value Addition & Consolidation Phase

- Horizontal diversification into segments such as Bed Linen
- Strengthened presence in E-commerce and domestic market
- Secured 10 patents



COMPETITIVE ADVANTAGE



Favorable Government Policies

- Focus on 'Make in India'
- Export enhancement
- Scheme of setup of Mega Textile Parks

Cotton quality and availability

- Largest producer of cotton
- Surplus available for export

Qualified and skilled manpower

- Large, young and talented workforce
- Competitive though increasing cost of labor

Competitive cost of production

- Competitive labor, power and raw material cost
- Access to advanced technology under textile upgradation fund

INDIA GEOGRAPHY OF CHOICE FOR HOME TEXTILES

Textiles: A dominant industry

- Employs 45 million people across the value chain
- Strong government support to industry

Backward Integration with yarn

- Lower variance in profitability
- Hedge against raw material price fluctuations
- Maintenance of high-quality standards
- Traceability of origin
- Consistent delivery of products

Global friendly environment

- Stable democracy and comfort with global languages
- Evolving practices in line with MNCs







HEIMTEXTIL

Trident Group at Heimtextil 2025 held from 14th-17th January Messe Frankfurt, Germany.



Bharat Tex 2025

Trident Group at Bharat Tex 2025 held from 14th-17th February Delhi, India.

AWARDS & RECOGNITION































OWNED BRAND ACROSS THE SPECTRUM



Our International Home Textile Brands

Committed to holistic approach of adding value, our product portfolio comprises of an extensive range of in-house brand making us a one-stop solution for home textile.















PROSPERING GLOBALLY WITH OUR CLIENTELE



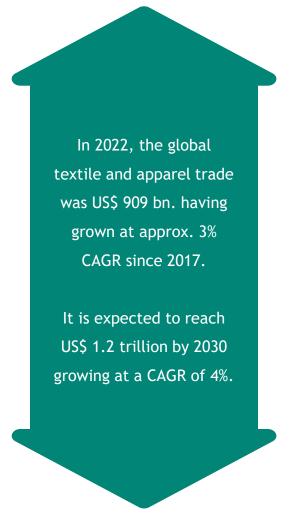
Our products are loved across the world and our lasting partnerships have been nurtured over the decades through our international offices in US, UK, Gulf and India.



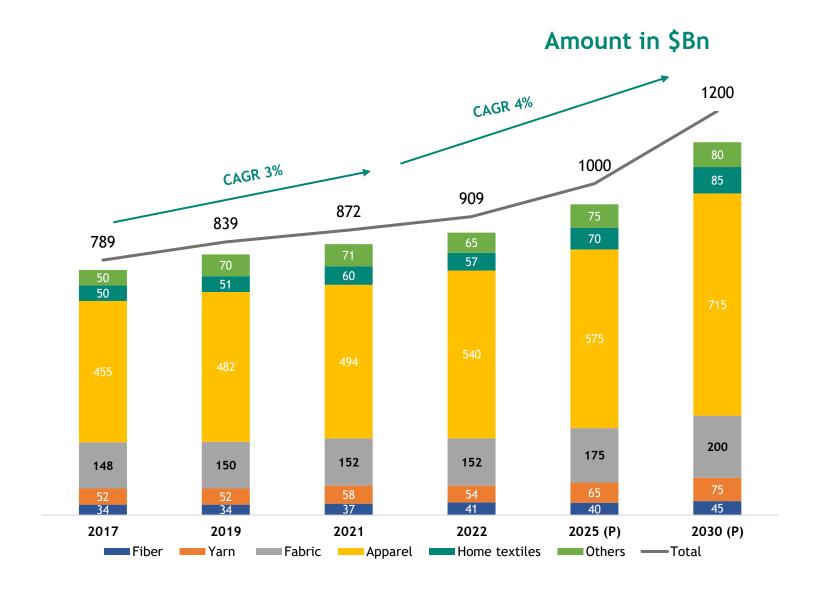


GLOBAL MARKET- OVERVIEW







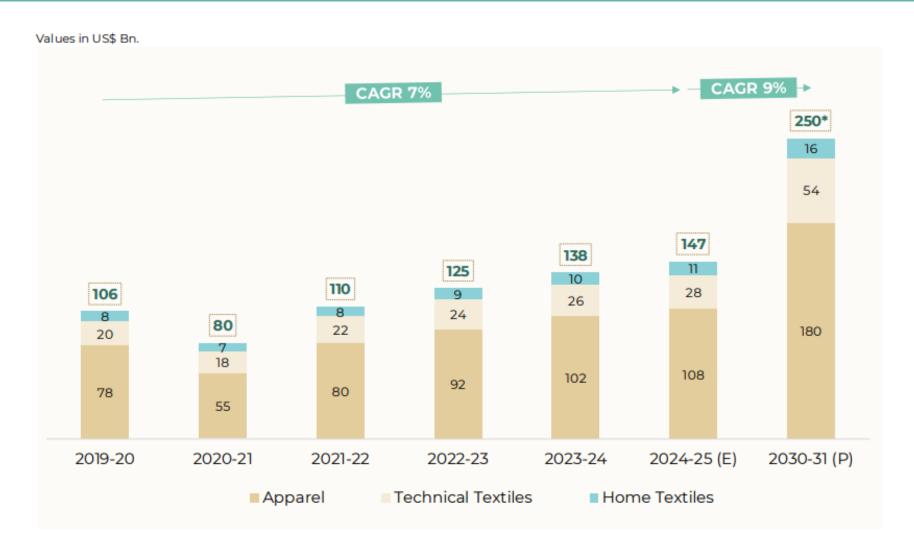


INDIA'S DOMESTIC INDUSTRY OVERVIEW



ار اروی آروی

The Indian domestic T&A market has grown from US\$ 106 billion in 2019-20 to US\$ 147 billion in 2024-25, registering a CAGR of 7%. The market needs to grow at 9% CAGR from 2024-25 to reach US\$ 250 billion by 2030-31, which is the target set by Ministry of Textiles, Govt. Of India.



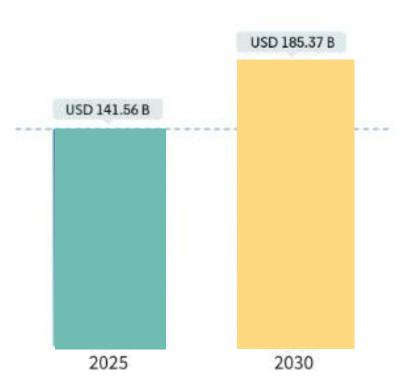
Data Source: DGCI&S, Ministry of Textiles and Wazir Analysis

HOME TEXTILE MARKET SIZE



Home Textile Market
Market Size in USD Billion
CAGR 5.54%

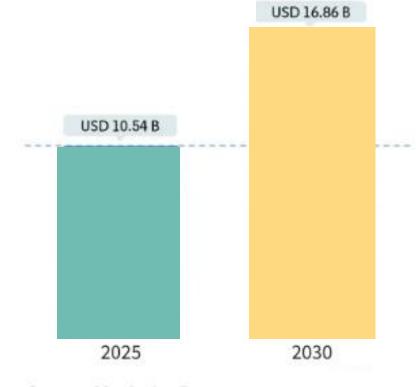
The Home Textile Market size is estimated at USD 141.56 billion in 2025, and is expected to reach USD 185.37 billion by 2030, at a CAGR of 5.54% during the forecast period (2025-2030)



Source: Mordor Intelligence

Indian Home Textile Market
Market Size in USD Billion
CAGR 9.84%

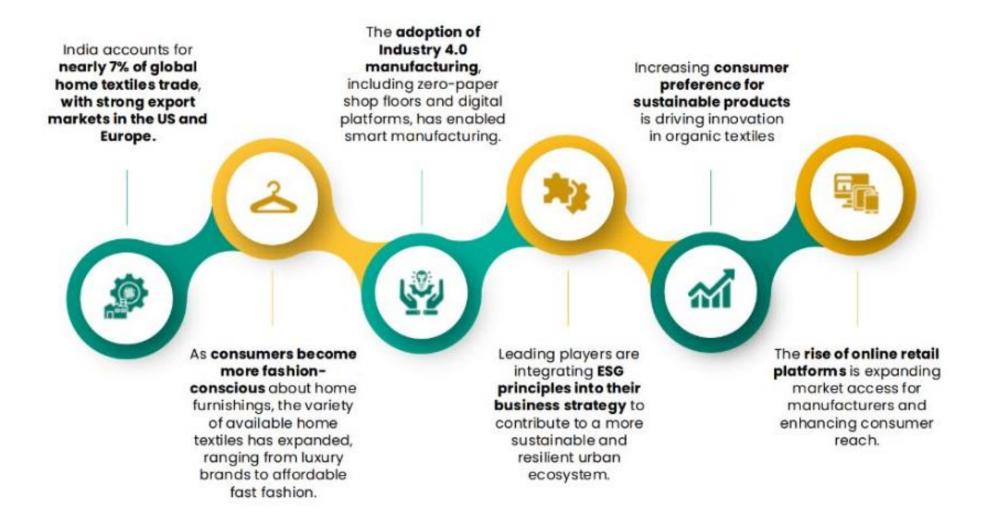
The India Home Textile Market size is estimated at USD 10.54 billion in 2025, and is expected to reach USD 16.86 billion by 2030, at a CAGR of 9.84% during the forecast period (2025-2030)



Source: Mordor Intelligence

INDUSTRY LANDSCAPE | INDIA HOME TEXTILE MARKET





TRENDS AND CONVERSATIONS | INDIA HOME TEXTILE MARKET



India's home textiles industry to see 6-8 pc growth this fiscal -

Resilient demand from the US and expansion in the domestic market (Source - <u>Crisil report</u>)





Sustainability standards to shape future of global trade **India-UK FTA** set to eliminate tariffs on textile products, boosting trade.



PLI Scheme - The Production Linked Incentive scheme for textiles aims to boost production and export

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'Make in India, for the World' – Industry Player's Core Focus







Circular Economy -

Emphasis on recycling and upcycling of textile waste is gaining traction





ENVIRONMENTAL, SOCIAL & GOVERNANCE





70/100 in Ecovadis and Silver Medal in the 2025 Assessment.

Achieved C rating in Climate Assessment and B rating in water Assessment, in the CDP Assessment



Installation of 11 MWp Rooftop Solar to take total solar capacity to 51.9 MWp, avoided 39090 MTCO2e emissions. Further, an additional 5.4 MWp is under commissioning.





CSR

- Organized a 10 days mega cancer awareness drive at Punjab, 6103 people benefitted
- Launched Project Health On Wheel in MP, impacting 260 community people.
- Organized Nirmal Narmada Abhiyan- Jal Hai to Kal Hai: Completed cleanliness drive at Avali Ghat, Salakanpur, MP- with 70+ Employee and community volunteered.



Share of **Renewable Energy** in overall energy mix stands at **52.46**% as on 31st Mar 25. The individual % of Biomass, Solar and IREC stand at 40%, 2% and 10.5% respectively.



SBTi (Science Based Target Initiative) targets validated by SBTi in Feb 2025 in line with 42% reduction in Scope 1 & 2 emissions by FY31 from base year FY22.

EFFICIENT CORPORATE GOVERNANCE



- Professional Management: 67% independent directors to enhance board governance and transparency
- Big4 led audit function to ensure robust assurance on Internal Controls and Financial Reporting
- 3 Consistent dividend payout for value creation and shareholder reward

India Rating

AA (Stable
Outlook): NonConvertible
Debentures

CARE

AA (Stable
Outlook): LT
Borrowings
A1+: ST Borrowings

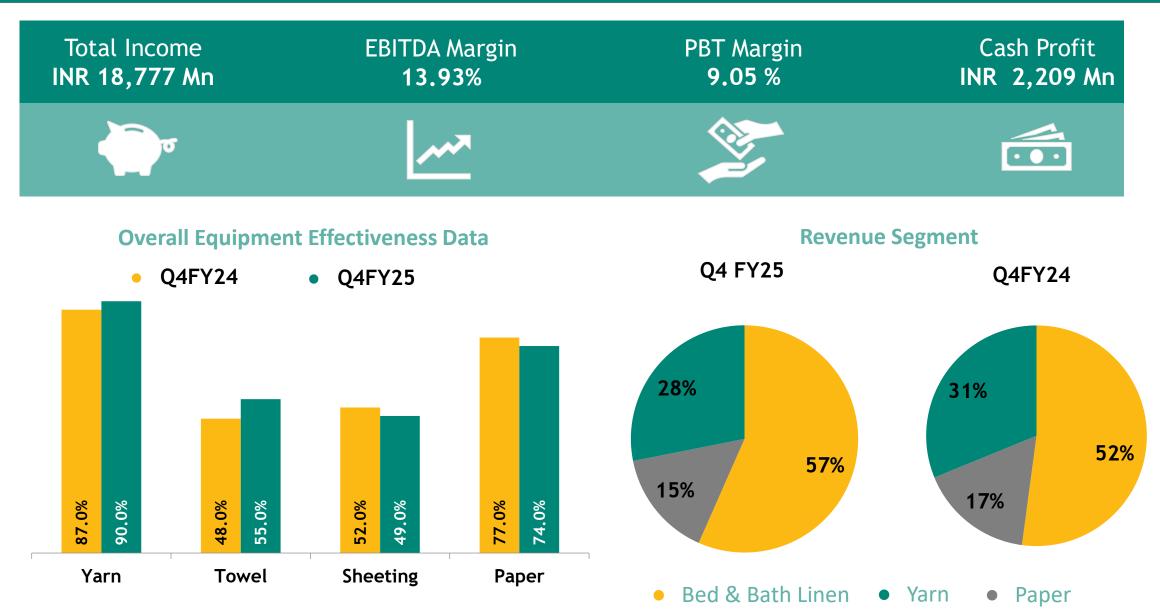
CRISIL

AA (Stable
Outlook): LT
Borrowings
A1+: ST Borrowings



FINANCIAL SNAPSHOT Q4 FY25: STANDALONE





FINANCIAL HIGHLIGHTS (P&L): CONSOLIDATED



Figures in INR Million

| Particulars | Q4FY25 | Q3FY25 | QoQ Change | Q4FY24 | YoY Change | FY25 | FY24 | Change |
|-------------------------------|--------|--------|---------------|--------|---------------|--------|--------|----------|
| Total Income | 18834 | 16824 | 11.95% | 17005 | 10.76% | 70472 | 68666 | 2.63% |
| EBITDA | 2641 | 2290 | 15.31% | 2237 | 18.07% | 9709 | 9981 | (2.72%) |
| EBITDA % | 14.02% | 13.61% | 41bps | 13.15% | 87bps | 13.78% | 14.53% | (75bps) |
| Depreciation | 898 | 926 | (3.03%) | 964 | (6.92%) | 3662 | 3650 | 0.33% |
| Finance Cost | 26 | 347 | (92.50%) | 491 | (94.70%) | 1302 | 1564 | (16.75%) |
| PBT | 1717 | 1018 | 68.71% | 781 | 119.72% | 4745 | 4767 | (0.45%) |
| PBT % | 9.12% | 6.05% | 307bps | 4.60% | 452bps | 6.73% | 6.94% | (21bps) |
| PBT after Exceptional item | 1717 | 1018 | 68.71% | 781 | 119.72% | 4745 | 4769 | (0.48%) |
| Net Profit | 1334 | 801 | 66.57% | 590 | 126.10% | 3707 | 3500 | 5.93% |
| Cash Profit | 2232 | 1727 | 29.26% | 1554 | 43.58% | 7369 | 7150 | 3.07% |
| EPS (Rs.) | 0.25 | 0.15 | 71.73% | 0.11 | 125.16% | 0.73 | 0.69 | 6.24% |

FINANCIAL HIGHLIGHTS (P&L): STANDALONE



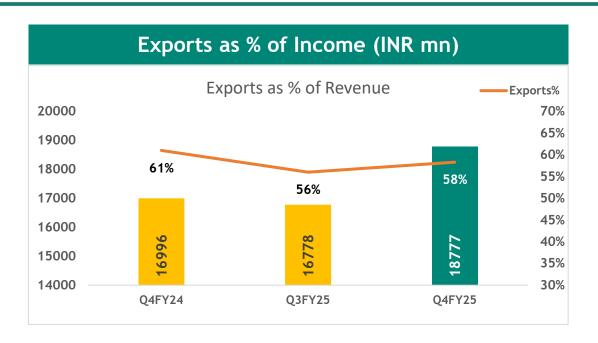
Figures in INR Million

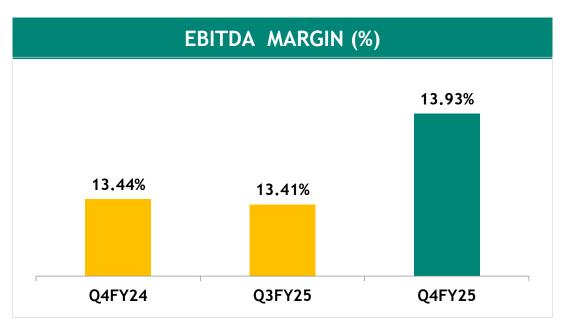
| Particulars | Q4FY25 | Q3FY25 | QoQ Change | Q4FY24 | YoY Change | FY25 | FY24 | Change |
|----------------------------|--------|--------|------------|--------|------------|--------|--------|----------|
| Total Income | 18777 | 16778 | 11.91% | 16996 | 10.48% | 70253 | 67903 | 3.46% |
| EBITDA | 2615 | 2250 | 16.26% | 2284 | 14.50% | 9611 | 9949 | (3.40%) |
| EBITDA % | 13.93% | 13.41% | 52bps | 13.44% | 49bps | 13.68% | 14.65% | (97bps) |
| Depreciation | 891 | 915 | (2.62%) | 954 | (6.60%) | 3620 | 3602 | 0.50% |
| Finance Cost* | 24 | 345 | (92.98%) | 489 | (95.05%) | 1294 | 1545 | (16.22%) |
| PBT | 1700 | 990 | 71.74% | 841 | 102.08% | 4697 | 4802 | (2.20%) |
| PBT % | 9.05% | 5.90% | 315bps | 4.95% | 410bps | 6.69% | 7.07% | (38bps) |
| PBT after Exceptional item | 1700 | 990 | 71.74% | 841 | 102.08% | 4697 | 5163 | (9.03%) |
| Net Profit | 1318 | 779 | 69.16% | 642 | 105.39% | 3668 | 3896 | (5.84%) |
| Cash Profit | 2209 | 1695 | 30.39% | 1596 | 38.44% | 7288 | 7498 | (2.79%) |
| EPS (INR) | 0.26 | 0.15 | 69.16% | 0.13 | 107.60% | 0.73 | 0.78 | (5.99%) |

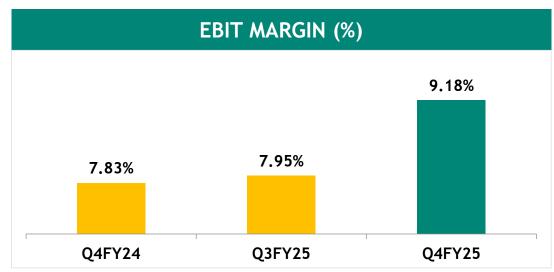
^{*} Finance cost is netted with interest subsidy of Rs367 million in Q4FY25

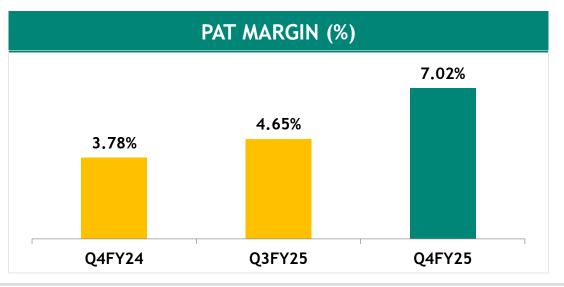
QUARTERLY TRENDS (P&L): STANDALONE











BUSINESS KEY RATIOS: STANDALONE



| Particulars | Q4FY25 | Q3FY25 |
|--|--------|--------|
| Current Ratio (with Current maturity of LT Debt) | 1.98 | 1.80 |
| Current Ratio (without Current maturity of LT Debt) | 2.17 | 1.94 |
| TOL/TNW | 0.55 | 0.59 |
| Debt Equity Ratio | 0.35 | 0.34 |
| Interest Coverage Ratio | 4.41 | 3.87 |

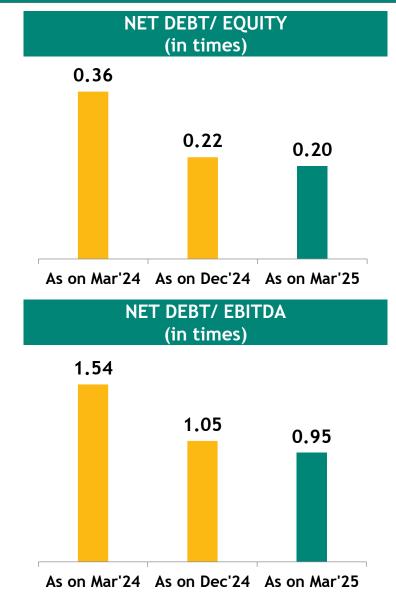
QUARTERLY HIGHLIGHTS (B/S): STANDALONE



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| Figures in | INR Millions |
|------------|---------------------|
|------------|---------------------|

| Particulars | As on | As on | As on |
|-------------------------|--------|--------|--------|
| | Mar-24 | Dec-24 | Mar-25 |
| Net Worth | 43,091 | 43,670 | 46,103 |
| Short Term Loans | 8,018 | 3,474 | 5,035 |
| Long Term Loans | 12,590 | 11,008 | 10,723 |
| Gross Debt | 20,608 | 14,482 | 15,758 |
| Cash & Cash Equivalents | 5,270 | 5,029 | 6,657 |
| Net Debt | 15,338 | 9,453 | 9,101 |
| Total Assets | 75,223 | 69,378 | 71,293 |

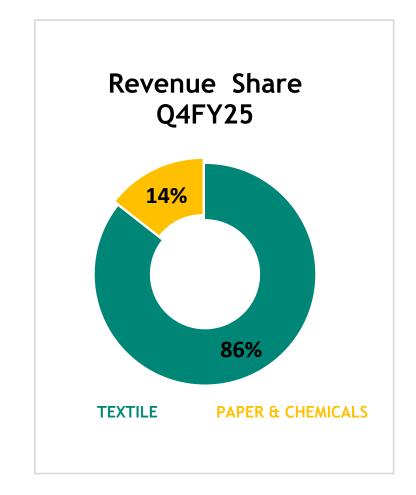


SEGMENT HIGHLIGHTS (P&L): STANDALONE



Figures in INR Million

| Particulars | Q4FY25 | Q3FY25 | Q-o-Q | Q4FY24 | Y-o-Y |
|------------------|--------|--------|--------|--------|---------|
| | | Q3F1Z3 | Change | Q4F124 | Change |
| Textile | | | | | |
| Revenue | 15,911 | 14,049 | 13.25% | 13,984 | 13.78% |
| EBIT | 1,500 | 1,012 | 48.16% | 968 | 54.97% |
| EBIT Margin | 9.43% | 7.21% | 222bps | 6.92% | 251bps |
| Paper & Chemical | | | | | |
| Revenue | 2,684 | 2,577 | 4.15% | 2,806 | (4.35%) |
| EBIT | 598 | 541 | 10.52% | 644 | (7.10%) |
| EBIT Margin | 22.28% | 20.99% | 129bps | 22.94% | (66bps) |





HISTORICAL P&L STATEMENT



Figures in INR Million

| Particulars | FY21 | FY22 | FY23 | FY24 | FY25 |
|-------------------|--------|--------|--------|--------|--------|
| Total Income | 45,353 | 69,415 | 62,913 | 67,903 | 70,253 |
| EBITDA | 8,270 | 15,100 | 9,418 | 9,949 | 9,611 |
| Depreciation | 3,365 | 3326 | 3,102 | 3,602 | 3,620 |
| EBIT | 4,905 | 11,774 | 6,316 | 6,347 | 5,990 |
| Finance cost | 720 | 857 | 773 | 1,545 | 1,294 |
| Profit before tax | 4,451 | 10,917 | 5,543 | 5,163 | 4,696 |
| Tax | 994 | 2,767 | 1,324 | 1,267 | 1,028 |
| Profit after tax | 3,457 | 8,150 | 4,219 | 3,896 | 3,668 |
| EPS (Actuals) | 0.68 | 1.63 | 0.84 | 0.78 | 0.73 |
| Cash Profit | 6,822 | 11,224 | 7,321 | 7,498 | 7,288 |

Recent performance and growth

- ✓ Total Revenue increased by 3.46% to INR 70,253 Mn against INR 67,903 Mn for the FY24
- ✓ EBITDA Margin stood at 13.68% in FY25.
- ✓ PBT stood at 6.69% in FY25.
- ✓ EPS stood at 0.73 for FY25.

Margin improvement initiatives

- ✓ Developing new differentiated and innovative products leveraging consumer sentiments and behavior to earn premium.
- ✓ Catering to luxury, fashion accents, & sports segments.
- ✓ Increasing capacity utilization of plants through digitization of processes and adopting lean practices.

HISTORICAL BALANCE SHEET

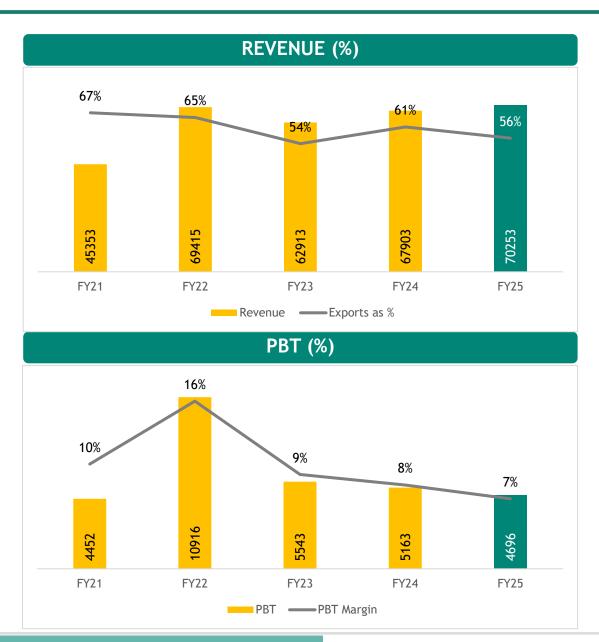


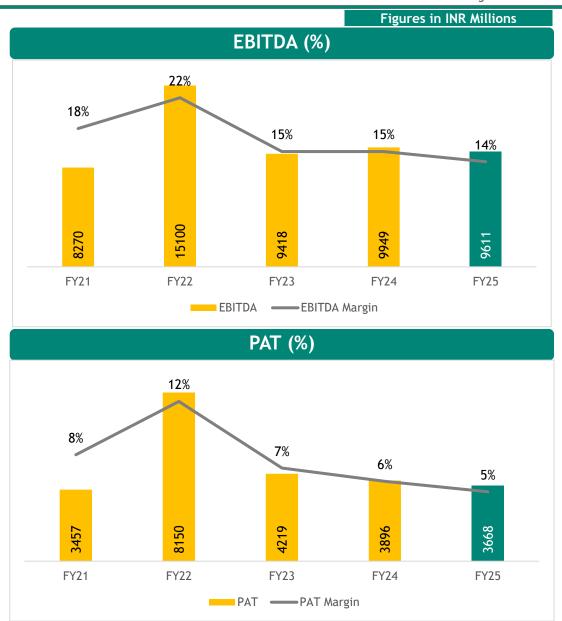
Figures in INR Million

| | As on |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Particulars | March 31, 2020 | March 31, 2021 | March 31, 2022 | March 31, 2023 | March 31, 2024 | March 31, 2025 |
| CAPITAL AND LIABILITIES | | | | | | |
| Capital | 5,096 | 5,096 | 5,096 | 5,096 | 5,096 | 5,096 |
| Reserves and surplus | 24,573 | 28,070 | 32,876 | 36,162 | 37,995 | 41,007 |
| Borrowings | 19,518 | 15,355 | 15,706 | 13,741 | 20,608 | 15,758 |
| Deferred tax liabilities | 3,367 | 3,208 | 3,039 | 3,003 | 3,098 | 2,752 |
| Other liabilities and provisions | 4,630 | 5,813 | 7,590 | 9,130 | 8,426 | 6,680 |
| TOTAL | 57,184 | 57,542 | 64,307 | 67,132 | 75,223 | 71,293 |
| ASSETS | | | | | | |
| Cash and cash equivalents | 3,183 | 984 | 2,520 | 1,134 | 222 | 683 |
| Balances with bank | 190 | 139 | 214 | 2,383 | 5,048 | 5,975 |
| Inventory | 9,120 | 10,083 | 12,904 | 10,343 | 13,831 | 12,404 |
| Trade receivables | 2,785 | 4,545 | 5,285 | 2,720 | 4,137 | 2,995 |
| Property, plant & equipment | 35,734 | 36,979 | 36,202 | 39,638 | 44,617 | 43,340 |
| Other assets | 6,172 | 4,812 | 7,182 | 10,914 | 7,368 | 5,896 |
| TOTAL | 57,184 | 57,542 | 64,307 | 67,132 | 75,223 | 71,293 |

FINANCIAL PERFORMANCE







RATIOS SUMMARY



| Туре | Parameters | FY21 | FY22 | FY23 | FY24 | FY25 |
|---------------------|-------------------------|-------|-------|-------|-------|-------|
| | Net Debt/Equity | 0.42 | 0.34 | 0.25 | 0.36 | 0.20 |
| Solvency Ratios | Net Debt/EBITDA | 1.72 | 0.86 | 1.09 | 1.54 | 0.95 |
| | Interest Coverage Ratio | 7.18 | 13.74 | 8.17 | 4.34 | 4.63 |
| | | | | | | |
| | Current ratio | 0.99 | 1.25 | 1.35 | 1.58 | 1.98 |
| On anational Dation | Fixed asset turnover | 1.21 | 1.89 | 1.44 | 1.46 | 1.57 |
| Operational Ratios | Inventory days | 81 | 68 | 60 | 75 | 64 |
| | Debtor days | 37 | 28 | 16 | 22 | 16 |
| | | | | | | |
| Return Ratios | ROE | 10.4% | 21.5% | 10.2% | 9.2% | 8.0% |
| | ROCE | 10.1% | 21.9% | 11.5% | 10.4% | 10.2% |

REVENUE SPLIT



TEXTILES

Largest Player in terms of Terry Towel Capacity & One of the largest players in Home Textile Space in India





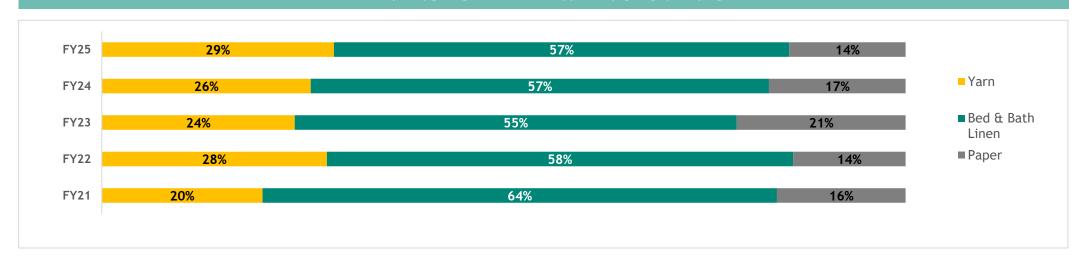


PAPER

Highest Operating Margin among Key Listed Players in India



REVENUE SPLIT BETWEEN SEGMENTS

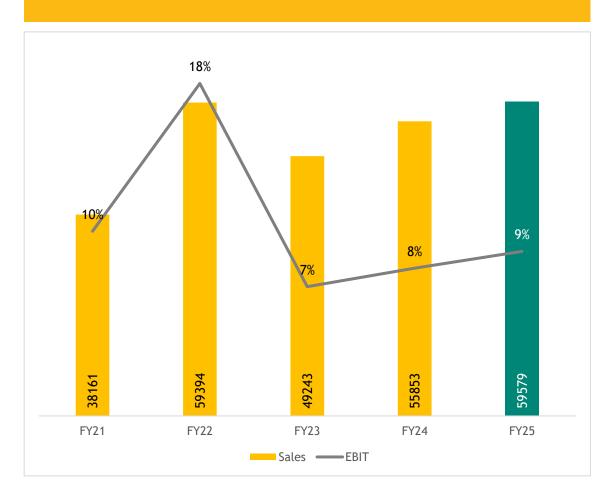


SEGMENTAL PERFORMANCE ANNUAL

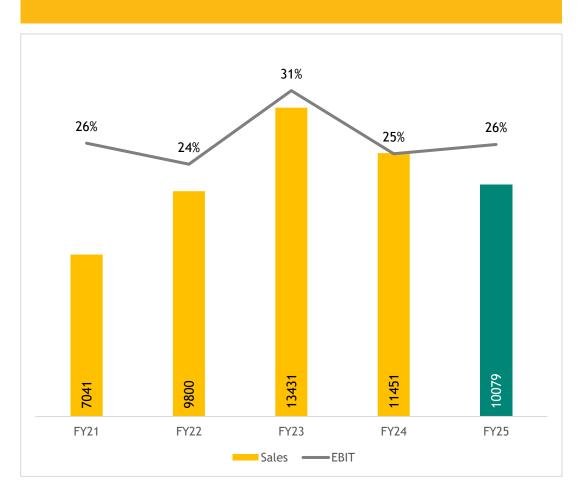


Figures in INR Million





PAPER



TRIDENTGROUP Being different is normal

THANK YOU

GET IN TOUCH

Investor Relations Contact

Sushil Sharma, Company Secretary and Head - Investor Relations ir@tridentindia.com | 0161 - 5039999

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